

Job Seeker Engagement

Overview

Working with a large range of job seekers can be difficult. Each person has their own personality traits that as a consultant you need to be adaptable to at a moment's notice to positively influence them. This interactive workshop is designed to help you build skills to effectively communicate and influence job seekers to create better outcomes and a happier working environment.

This workshop aims to provide you with the skills to understand clients, how they communicate and what their needs are, while positioning yourself as a positive source of advice in their lives. Focusing on unconscious cues and influencing, this workshop provides you with new skills to use in your everyday working life.

Course content

- The ability to understand and step into another person's model of the world.
- Understand the science behind the Triune Brain Theory and how it impacts our day to day life.
- A strong understanding of emotional intelligence to enhance job seeker relationships.
- Learn about different communication styles of yourself and others to help develop rapport.

Who's it for

Frontline staff and consultants working with employers and job seekers.

Options

Time: 2 hours to a full day
Delivery: Easily tailored to suit
(In-house workshop, webinar, group delivery or individual coaching)



(03) 5461 1254



www.bounceaustralia.com



[bounceconsulting](https://www.facebook.com/bounceconsulting)